

# Executive Search and Recruitment with a Difference



Supplying Military Skills to the Public and Private Sectors, Part of the UDSS Group



#### WHAT WE CAN DO FOR YOU

At UDSS we help you find the right talent for the right positions within your organisation. Our search starts within the veteran and service leaver community, but the search does not end there. We match their skills and expertise to your requirements. We screen and interview all our potential candidates.

In addition, we will assist you in gaining a better understanding of the knowledge, skills, and expertise of our veterans and service leavers and how they can be best utilised within your organisation.

#### WHO WE ARE

UDSS is an Executive Search Company specialising in the Military. We help veterans and service leavers find employment that fit their knowledge, skills, and expertise acquired during their military service, thereby enabling them to start a second career.

#### WHY UDSS

UDSS is part of the Universal Defence and Security Solutions Group of companies. We have access to one of the largest networks of service leavers and veterans from across the British Armed Forces and MoD Civil Service as well as other NATO nations. Our members range from Senior Non-Commissioned Officers to four- star Generals. This allows us to draw our candidates from a broad range of skills and experience to best meet your needs.

We can help you with acquiring **the right individuals with the right skills** for both permanent and interim positions.

#### HOW WE WORK

- We will work closely with you to determine your requirements and thereby ensuring that we can find the right service leaver or veteran for you.
- We will screen and interview each candidate before sending you the shortlist.
- We are content to work on a case-by-case basis or on a retained basis. We offer a competitive fee structure.
- We work closely with our candidates to **help and nurture** them through the search process.

### So Why Should You Employ Ex-Military?

Service leavers and veterans bring a huge range of skills, experience, and expertise that are taught and developed throughout their military service. These are easily transferable to the commercial market and so bring enormous benefit to companies. For example:

LEADERSHIP – **UK Military breeds its leaders from the outset**. Leadership is taught through nurture, mentorship, and training.

PROBLEM SOLVING – This is **inculcated from initial training** and then developed throughout the individual's military career.

INDIVIDUAL SKILLS - UK Military trains individuals in a variety of skills from **engineers to** mechanics to cyber specialists to strategic planners and many more.

TEAMWORK – UK Military thrives on working within the **team environment**. It is the cornerstone of the military.

PERFORMANCE UNDER PRESSURE – UK military works under pressure and often in the most hostile environments. This skill is taught from the start.

INTEGRITY & LOYALTY – These are integral and fundamental traits that are instilled early. They form part of the **leadership** code.

COMMUNICATION – **Clear and concise communication** is an essential military skill. Otherwise decision making is problematic, and things go wrong.

ADAPTABILITY – UK military service leavers are **inherently adaptable**.

DRIVE & ENERGY – Their 'can do' approach can be transformative to a team.

#### **TESTIMONIALS**

"My company had a short notice niche interim requirement. UDSS took the assignment, found us the right candidate the same day and the candidate started work three days later. Efficient, personal and professional service. We will definitely use UDSS in the future and can't recommend them more highly."

-Defence Industry Sector, North East

"We required a specific individual to help us develop business opportunities within the Defence Sector. UDSS found us that individual with the right skills and experience in a timely manner. It was an efficient and professional service throughout."

- Supplier to UK MOD.



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